

**14TH DAA, SANTA CRUZ COUNTY FAIR**  
**STATEMENT OF OPERATIONS**  
December 31, 2019

| Account Description   | Acct No. | Actuals<br>2018  | Prior YTD<br>12/31/18 | Current YTD<br>12/31/19 | Budget<br>2019   | Balance of<br>Budget | % Used<br>2019 |
|---|----------|------------------|-----------------------|-------------------------|------------------|----------------------|----------------|
| <b>OPERATING REVENUES:</b>                                      |          |                  |                       |                         |                  |                      |                |
| Admission Revenue   | ADMIS    | 585,681          | 585,681               | 566,829                 | 640,000          | 73,171               | 89%            |
| Commercial Space Revenue  | COMSP    | 52,332           | 52,332                | 38,950                  | 55,000           | 16,050               | 71%            |
| Concession Revenue  | CONCE    | 292,209          | 292,209               | 280,240                 | 300,000          | 19,760               | 93%            |
| Exhibit Revenue   | EXREV    | 8,895            | 8,895                 | 4,309                   | 5,000            | 691                  | 86%            |
| Horse Show Revenue  | HSREV    | 3,385            | 3,385                 | 8,487                   | 5,000            | (3,487)              | 170%           |
| Entertainment Revenue   | ETREV    | -                | -                     | -                       | -                | -                    | 0%             |
| Miscellaneous Fair Revenue                                      | MFREV    | 231,751          | 231,751               | 274,583                 | 230,000          | (44,583)             | 119%           |
| Interim Revenue   | INTRE    | 899,960          | 899,960               | 969,829                 | 875,000          | (94,829)             | 111%           |
| Prior Year Revenue  | PYREV    | (24,046)         | (24,046)              | 1,297                   | -                | (1,297)              | 0%             |
| Other Operating Revenue   | OTHR     | 2,829            | 2,829                 | 1,614                   | -                | (1,614)              | 0%             |
|   |          | <b>2,052,996</b> | <b>2,052,996</b>      | <b>2,146,139</b>        | <b>2,110,000</b> | <b>(36,139)</b>      | <b>102%</b>    |
| <b>OPERATING EXPENDITURES:</b>                                  |          |                  |                       |                         |                  |                      |                |
| Administration Expense  | ADEXP    | 496,020          | 496,020               | 604,581                 | 550,000          | (54,581)             | 110%           |
| Maintenance Expense   | MNEXP    | 907,834          | 907,834               | 965,250                 | 850,000          | (115,250)            | 114%           |
| Publicity Expense   | PBEXP    | 126,243          | 126,243               | 125,249                 | 125,000          | (249)                | 100%           |
| Attendance Expense  | ATEXP    | 104,465          | 104,465               | 141,120                 | 110,000          | (31,120)             | 128%           |
| Miscellaneous Fair Expense                                      | MFEXP    | 54,594           | 54,594                | 64,222                  | 45,000           | (19,222)             | 143%           |
| Premium Expense   | PREXP    | 16,059           | 16,059                | 30,955                  | 17,500           | (13,455)             | 177%           |
| Horse Show Expense  | HSEXP    | 10,434           | 10,434                | 4,661                   | 7,500            | 2,839                | 62%            |
| Exhibit Expense   | EXEXP    | 78,385           | 78,385                | 88,281                  | 85,000           | (3,281)              | 104%           |
| Entertainment Expense   | ETEXP    | 144,983          | 144,983               | 172,953                 | 180,000          | 7,047                | 96%            |
| Interim Expense   | INTEX    | 37,959           | 37,959                | 55,257                  | 50,000           | (5,257)              | 111%           |
| Equipment Expense - Operating                                   | 87500    | 22,094           | 22,094                | 7,988                   | 25,000           | 17,013               | 32%            |
| Prior Year Expense  | PYEXP    | 20,240           | 20,240                | 2,682                   | -                | (2,682)              | 0%             |
| Cash Shortage / Overage - Gates                                 | 85100    | (485)            | (485)                 | 25                      | -                | (25)                 | 0%             |
|   |          | <b>2,018,825</b> | <b>2,018,825</b>      | <b>2,263,222</b>        | <b>2,045,000</b> | <b>(218,222)</b>     | <b>111%</b>    |
| <b>Net Operating Profit/Loss Before Depn &amp; Pension</b>      |          | <b>34,171</b>    | <b>34,171</b>         | <b>(117,084)</b>        | <b>65,000</b>    | <b>182,084</b>       | <b>-180%</b>   |
| Depreciation Expense  | 90000    | 139,654          | 139,654               | 136,785                 | -                | (136,785)            | 0%             |
| Pension Expense   | 96000    | 206,029          | 206,029               | 23,286                  | -                | (23,286)             | 0%             |
| <b>Net Operating Profit/Loss After Depn &amp; Pension</b>       |          | <b>(311,512)</b> | <b>(311,512)</b>      | <b>(277,154)</b>        | <b>65,000</b>    | <b>342,154</b>       | <b>-426%</b>   |
| State Allocations - F&E   | 31200    | <b>38,190</b>    | <b>38,190</b>         | <b>38,190</b>           | <b>38,190</b>    | -                    | <b>100%</b>    |
| Training Allocation & Oth Fiscal Admin                          | 31300    | <b>1,148</b>     | <b>1,148</b>          | -                       | <b>2,400</b>     | <b>2,400</b>         | <b>0%</b>      |
| Other Funds used for Operations                                 | 34000    | <b>42,862</b>    | <b>42,862</b>         | <b>12,988</b>           | -                | <b>(12,988)</b>      | <b>0%</b>      |
| <b>Net Profit/Loss Before Depre &amp; Pension w/ Allocation</b> |          | <b>116,371</b>   | <b>116,371</b>        | <b>(65,906)</b>         | <b>105,590</b>   | <b>171,496</b>       | <b>-62%</b>    |
| <b>Net Profit/Loss After Depre &amp; Pension w/ Allocation</b>  |          | <b>(229,312)</b> | <b>(229,312)</b>      | <b>(225,977)</b>        | <b>105,590</b>   | <b>331,567</b>       | <b>-214%</b>   |

**Santa Cruz County Fair, 14th DAA**

**Detail of Revenues**

| <b>Account Description</b>                     | <b>Acct. No.</b>  | <b>Actuals<br/>2018</b> | <b>Prior YTD<br/>2018</b> | <b>Current YTD<br/>2,019.00</b> | <b>Budget<br/>2,019.00</b> | <b>Balance of<br/>Budget</b> | <b>% Used<br/>2019</b> |
|--|-------------------|-------------------------|---------------------------|---------------------------------|----------------------------|------------------------------|------------------------|
| <b>ADMISSIONS TO GROUNDS</b>                   |                   |                         |                           |                                 |                            |                              |                        |
| Gate Admissions                                | 40000-00-000-1000 | 555,250                 | 555,250                   | 462,853                         | 640,000                    | 177,147                      | 72%                    |
| Discount Fair Admissions                       | DISAD             | 30,431                  | 30,431                    | 103,976                         | 0                          | (103,976)                    | 0%                     |
| <b>TOTAL ADMISSION TO GROUNDS</b>              |                   | <b>585,681</b>          | <b>585,681</b>            | <b>566,829</b>                  | <b>640,000</b>             | <b>73,171</b>                | <b>89%</b>             |
| <b>INDUSTRIAL &amp; COMMERCIAL SPACE</b>       |                   |                         |                           |                                 |                            |                              |                        |
| Outside Commercial Space                       | 41010-00-000-1000 | 50,582                  | 50,582                    | 38,325                          | 55,000                     | 16,675                       | 70%                    |
| Inside Commercial Space                        | 41020-00-000-1000 | 1,750                   | 1,750                     | 625                             | 0                          | (625)                        | 0%                     |
| <b>TOTAL INDUSTRIAL &amp; COMMERCIAL SPACE</b> |                   | <b>52,332</b>           | <b>52,332</b>             | <b>38,950</b>                   | <b>55,000</b>              | <b>16,050</b>                | <b>71%</b>             |
| <b>CONCESSION REVENUE</b>                      |                   |                         |                           |                                 |                            |                              |                        |
| Carnival                                       | 40500-00-000-1000 | 104,382                 | 104,382                   | 96,677                          | 0                          | (96,677)                     | 0%                     |
| Carnival Pre-Sale                              | 40510-00-000-1000 | 1,000                   | 1,000                     | 650                             | 0                          | (650)                        | 0%                     |
| Carnival Pre-Sale POP                          | 40520-00-000-1000 | 0                       | 0                         | 0                               | 0                          | 0                            | 0%                     |
| Food Concession                                | 42100-00-000-1000 | 174,125                 | 174,125                   | 174,749                         | 300,000                    | 125,251                      | 58%                    |
| Non-Food Concession                            | 42200-00-000-1000 | 12,703                  | 12,703                    | 8,163                           | 0                          | (8,163)                      | 0%                     |
| Alcohol Concession                             | 42300-00-000-1000 | 0                       | 0                         | 0                               | 0                          | 0                            | 0%                     |
| <b>TOTAL CONCESSION REVENUE</b>                |                   | <b>292,209</b>          | <b>292,209</b>            | <b>280,240</b>                  | <b>300,000</b>             | <b>19,760</b>                | <b>93%</b>             |
| <b>EXHIBIT REVENUE</b>                         |                   |                         |                           |                                 |                            |                              |                        |
| Entry Fees                                     | ENTRY             | 3,730                   | 3,730                     | 4,209                           | 5,000                      | 791                          | 84%                    |
| Donated & Sponsored Awards                     | 43100-80-000-1000 | 5,165                   | 5,165                     | 100                             | 0                          | (100)                        | 0%                     |
| Advertising Premium Book                       | 43200-80-000-1000 | 0                       | 0                         | 0                               | 0                          | 0                            | 0%                     |
| Other Misc Revenue                             | 48700-80-000-1000 | 0                       | 0                         | 0                               | 0                          | 0                            | 0%                     |
| Sponsorship - Trophies & Ribbons               | 48800-80-000-1000 | 0                       | 0                         | 0                               | 0                          | 0                            | 0%                     |
| Sponsorship - Legos                            | 48800-80-000-1415 | 0                       | 0                         | 0                               | 0                          | 0                            | 0%                     |
| <b>TOTAL EXHIBIT REVENUE</b>                   |                   | <b>8,895</b>            | <b>8,895</b>              | <b>4,309</b>                    | <b>5,000</b>               | <b>691</b>                   | <b>86%</b>             |
| <b>HORSE SHOW REVENUE (Fairtime)</b>           |                   |                         |                           |                                 |                            |                              |                        |
| Entry Fees                                     | 43000-40-000-1100 | 1,535                   | 1,535                     | 1,837                           | 5,000                      | 3,163                        | 37%                    |
| Sponsorship                                    | 43010-40-000-1100 | 1,850                   | 1,850                     | 6,650                           | 0                          | (6,650)                      | 0%                     |
| Stall Fees                                     | 48800-40-000-1100 | 0                       | 0                         | 0                               | 0                          | 0                            | 0%                     |
| <b>TOTAL HORSE SHOW REVENUE</b>                |                   | <b>3,385</b>            | <b>3,385</b>              | <b>8,487</b>                    | <b>5,000</b>               | <b>(3,487)</b>               | <b>170%</b>            |

**Santa Cruz County Fair, 14th DAA**

**Detail of Revenues**

| <b>Account Description</b>  | <b>Acct. No.</b>  | <b>Actuals<br/>2018</b> | <b>Prior YTD<br/>12/31/18</b> | <b>Current YTD<br/>12/31/19</b> | <b>Budget<br/>2019</b> | <b>Balance of<br/>Budget</b> | <b>% Used<br/>2019</b> |
|---|-------------------|-------------------------|-------------------------------|---------------------------------|------------------------|------------------------------|------------------------|
| <b>ENTERTAINMENT REVENUE</b>                                      |                   |                         |                               |                                 |                        |                              |                        |
| Gate Admission  | 40000-75-000-1100 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Destruction Derby   |                   | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Performance Admission   |                   | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| <b>TOTAL ENTERTAINMENT REVENUE</b>                                |                   | <b>0</b>                | <b>0</b>                      | <b>0</b>                        | <b>0</b>               | <b>0</b>                     | <b>0%</b>              |
| <b>MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)</b> |                   |                         |                               |                                 |                        |                              |                        |
| Admission - Gala  | 40000-00-000-1050 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Stall Fee   | 43010-00-000-1000 | 25,075                  | 25,075                        | 19,525                          | 0                      | (19,525)                     | 0%                     |
| Parking Revenue   | 45000-00-000-1000 | 138,752                 | 138,752                       | 149,370                         | 0                      | (149,370)                    | 0%                     |
| Camp Parking  | 46500-00-000-1000 | 16,130                  | 16,130                        | 19,970                          | 0                      | (19,970)                     | 0%                     |
| Utility Fee Reimbursement   | 48500-00-000-1000 | 1,785                   | 1,785                         | 115                             | 0                      | (115)                        | 0%                     |
| Other Misc Revenue  | 48700-00-000-1000 | 17,255                  | 17,255                        | 21,829                          | 230,000                | 208,171                      | 9%                     |
| Sponsorship   | 48800-00-000-1000 | 32,150                  | 32,150                        | 63,400                          | 0                      | (63,400)                     | 0%                     |
| Fairtime Donation   | 48830-00-000-1000 | 604                     | 604                           | 374                             | 0                      | (374)                        | 0%                     |
| Sponsorship - Livestock Awards                                    | 48840-00-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Entry Fees - JFB  | 43000-35-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Other Misc Revenue - JFB  | 48700-35-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Prior Year Revenue - JFB  | 49000-35-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| <b>TOTAL MISCELLANEOUS FAIR</b>                                   |                   | <b>231,751</b>          | <b>231,751</b>                | <b>274,583</b>                  | <b>230,000</b>         | <b>(44,583)</b>              | <b>119%</b>            |
| <b>INTERIM REVENUE</b>  |                   |                         |                               |                                 |                        |                              |                        |
| Food Concession   | 42100-00-000-3000 | 10,757                  | 10,757                        | 0                               | 0                      | 0                            | 0%                     |
| Concession - Heritage Foundation                                  | 42101-00-000-3000 | 1,069                   | 1,069                         | 11,383                          | 0                      | (11,383)                     | 0%                     |
| Entry Fees - Horse Show - Interim                                 | 43000-40-000-4000 | 300                     | 300                           | 145                             | 0                      | (145)                        | 0%                     |
| Parking Revenue   | 45000-00-000-3000 | 7,016                   | 7,016                         | 6,292                           | 0                      | (6,292)                      | 0%                     |
| Building Rental   | 46100-00-000-3000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Building Rental - Rodger House                                    | 46100-00-ROD-3000 | 0                       | 0                             | 590                             | 0                      | (590)                        | 0%                     |
| Building Rental - Crosetti Bldg                                   | 46100-00-CRO-3000 | 205,305                 | 205,305                       | 155,192                         | 0                      | (155,192)                    | 0%                     |
| Building Rental - Harvest Bldg                                    | 46100-00-HAR-3000 | 59,552                  | 59,552                        | 104,212                         | 0                      | (104,212)                    | 0%                     |
| Building Rental - Arts Bldg                                       | 46100-00-ART-3000 | 18,957                  | 18,957                        | 52,865                          | 0                      | (52,865)                     | 0%                     |
| Building Rental - Cow Barn  | 46100-00-COW-3000 | 774                     | 774                           | 0                               | 0                      | 0                            | 0%                     |
| Building Rental - Grange  | 46100-00-GRA-3000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Building Rental - Other   | 46100-00-OTH-3000 | 25,120                  | 25,120                        | 24,420                          | 0                      | (24,420)                     | 0%                     |
| Building Rental - Heritage Hall                                   | 46100-00-HER-3000 | 36,268                  | 36,268                        | 48,279                          | 0                      | (48,279)                     | 0%                     |
| Building Rental - Swine Barn                                      | 46100-00-SWI-3000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Ground Rental - Amphitheater                                      | 46200-00-AMP-3000 | 24,349                  | 24,349                        | 33,386                          | 0                      | (33,386)                     | 0%                     |
| Ground Rental - Horse Arena                                       | 46200-40-HSA-4000 | 46,823                  | 46,823                        | 51,530                          | 0                      | (51,530)                     | 0%                     |
| Ground Rental - Farmers Market                                    | 46200-00-FAR-3001 | 91,645                  | 91,645                        | 87,202                          | 0                      | (87,202)                     | 0%                     |
| Ground Rental - Racetrack   | 46200-00-RAC-3000 | 72,000                  | 72,000                        | 75,000                          | 0                      | (75,000)                     | 0%                     |
| Ground Rental - Other   | 46200-00-OTH-3000 | 69,194                  | 69,194                        | 64,870                          | 0                      | (64,870)                     | 0%                     |
| Equipment Rental  | 46300-00-000-3000 | 160                     | 160                           | 7,207                           | 0                      | (7,207)                      | 0%                     |
| Camp Parking  | 46500-00-000-3000 | 216,648                 | 216,648                       | 232,142                         | 0                      | (232,142)                    | 0%                     |
| Utility Fee Reimbursement   | 48500-00-000-3000 | 14,025                  | 14,025                        | 15,115                          | 0                      | (15,115)                     | 0%                     |
| Other Misc Revenue  | 48700-00-000-3000 | 0                       | 0                             | 0                               | 875,000                | 875,000                      | 0%                     |
| <b>TOTAL INTERIM REVENUE</b>                                      |                   | <b>899,960</b>          | <b>899,960</b>                | <b>969,829</b>                  | <b>875,000</b>         | <b>(94,829)</b>              | <b>111%</b>            |
| <b>PRIOR YEAR REVENUE</b>   |                   |                         |                               |                                 |                        |                              |                        |
| Prior Year Revenue  | 49000-00-000-0000 | (24,046)                | (24,046)                      | 1,297                           | 0                      | (1,297)                      | 0%                     |
| <b>TOTAL PRIOR YEAR REVENUE</b>                                   |                   | <b>(24,046)</b>         | <b>(24,046)</b>               | <b>1,297</b>                    | <b>0</b>               | <b>(1,297)</b>               | <b>0%</b>              |
| <b>OTHER OPERATING REVENUE</b>                                    |                   |                         |                               |                                 |                        |                              |                        |
| Other Operating Revenue   | 48700-00-000-0000 | 2,828                   | 2,828                         | 1,614                           | 0                      | (1,614)                      | 0%                     |
| Interest Earnings   | 48710-00-000-0000 | 0                       | 0                             | 0                               | 0                      | (0)                          | 0%                     |
| <b>TOTAL OTHER OPERATING REVENUE</b>                              |                   | <b>2,829</b>            | <b>2,829</b>                  | <b>1,614</b>                    | <b>0</b>               | <b>(1,614)</b>               | <b>0%</b>              |

**Santa Cruz County Fair, 14th DAA**

**Detail of Expenditures**

| <b>Account Description</b>                  | <b>Acct. No.</b>  | <b>Actuals 2018</b> | <b>Prior YTD 12/31/18</b> | <b>Current YTD 12/31/19</b> | <b>Budget 2019</b> | <b>Balance of Budget</b> | <b>% Used 2019</b> |
|---|-------------------|---------------------|---------------------------|-----------------------------|--------------------|--------------------------|--------------------|
| <b>ADMINISTRATION EXPENSE</b>               |                   |                     |                           |                             |                    |                          |                    |
| Salaries & Wages - Perm                     | 50000-11-000-0000 | 105,690             | 105,690                   | 109,892                     | 550,000            | 440,108                  | 20%                |
| Salaries & Wages - Temp                     | 50100-11-000-0000 | 138,459             | 138,459                   | 178,103                     | 0                  | (178,103)                | 0%                 |
| Compensated Leave                           | 50300-11-000-0000 | 6,007               | 6,007                     | 7,097                       | 0                  | (7,097)                  | 0%                 |
| Employee Benefits                           | 51000-11-000-0000 | 8,555               | 8,555                     | 9,562                       | 0                  | (9,562)                  | 0%                 |
| PERS Employer Contribution                  | 51010-11-000-0000 | 0                   | 0                         | 67,427                      | 0                  | (67,427)                 | 0%                 |
| Payroll Taxes                               | 51100-11-000-0000 | 13,208              | 13,208                    | 19,247                      | 0                  | (19,247)                 | 0%                 |
| Worker's Comp                               | 51200-11-000-0000 | 18,669              | 18,669                    | 19,415                      | 0                  | (19,415)                 | 0%                 |
| Unemployment Insurance                      | 51300-11-000-0000 | 4,817               | 4,817                     | 2,925                       | 0                  | (2,925)                  | 0%                 |
| Current year - Bad Debt Expense             | 53000-11-000-0000 | 14,550              | 14,550                    | 0                           | 0                  | 0                        | 0%                 |
| Bank / CC Charges                           | 54000-11-000-0000 | 15,648              | 15,648                    | 19,905                      | 0                  | (19,905)                 | 0%                 |
| Director Expense                            | 56000-11-000-0000 | 0                   | 0                         | 0                           | 0                  | 0                        | 0%                 |
| Dues & Subscription                         | 57000-11-000-0000 | 2,399               | 2,399                     | 2,565                       | 0                  | (2,565)                  | 0%                 |
| Insurance                                   | 60000-11-000-0000 | 50,156              | 50,156                    | 57,524                      | 0                  | (57,524)                 | 0%                 |
| Other Misc Expense                          | 65000-11-000-0000 | 19,443              | 19,443                    | 17,512                      | 0                  | (17,512)                 | 0%                 |
| Licenses & Permits                          | 65010-11-000-0000 | 2,882               | 2,882                     | 4,697                       | 0                  | (4,697)                  | 0%                 |
| Postage                                     | 67000-11-000-0000 | 1,267               | 1,267                     | 1,364                       | 0                  | (1,364)                  | 0%                 |
| Professional Services                       | 69000-11-000-0000 | 64,458              | 64,458                    | 49,316                      | 0                  | (49,316)                 | 0%                 |
| Audit Cost                                  | 69040-11-000-0000 | 7,080               | 7,080                     | 8,030                       | 0                  | (8,030)                  | 0%                 |
| Office Supplies & Expense                   | 74000-11-000-0000 | 4,812               | 4,812                     | 3,600                       | 0                  | (3,600)                  | 0%                 |
| Telephone                                   | 75000-11-000-0000 | 10,079              | 10,079                    | 10,556                      | 0                  | (10,556)                 | 0%                 |
| Internet Expense                            | 75010-11-000-0000 | 782                 | 782                       | 2,304                       | 0                  | (2,304)                  | 0%                 |
| Strategic Planning                          | 76000-11-000-0000 | 0                   | 0                         | 0                           | 0                  | 0                        | 0%                 |
| Travel / Training Expense                   | 77000-11-000-0000 | 7,058               | 7,058                     | 13,540                      | 0                  | (13,540)                 | 0%                 |
| <b>TOTAL ADMINISTRATION EXPENSE</b>         |                   | <b>496,020</b>      | <b>496,020</b>            | <b>604,581</b>              | <b>550,000</b>     | <b>(54,581)</b>          | <b>110%</b>        |
| <b>MAINTENANCE &amp; GENERAL OPERATIONS</b> |                   |                     |                           |                             |                    |                          |                    |
| Salaries & Wages - Perm                     | 50000-12-000-0000 | 0                   | 0                         | 0                           | 0                  | 0                        | 0%                 |
| Salaries & Wages - Temp                     | 50100-12-000-0000 | 261,508             | 261,508                   | 289,840                     | 850,000            | 560,160                  | 34%                |
| Employee Benefits                           | 51000-12-000-0000 | 0                   | 0                         | 0                           | 0                  | 0                        | 0%                 |
| PERS Employer Contribution                  | 51010-12-000-0000 | 0                   | 0                         | 59,900                      | 0                  | (59,900)                 | 0%                 |
| Payroll Taxes                               | 51100-12-000-0000 | 11,556              | 11,556                    | 16,706                      | 0                  | (16,706)                 | 0%                 |
| Worker's Comp                               | 51200-12-000-0000 | 19,997              | 19,997                    | 19,540                      | 0                  | (19,540)                 | 0%                 |
| Electricity, Gas, Propane, Sewer, Water     | UTILI             | 205,876             | 205,876                   | 220,968                     | 0                  | (220,968)                | 0%                 |
| Maint of Building - Crosetti                | 64000-12-CRO-0000 | 2,857               | 2,857                     | 731                         | 0                  | (731)                    | 0%                 |
| Maint of Building - Harvest                 | 64000-12-HAR-0000 | 7,076               | 7,076                     | 2,046                       | 0                  | (2,046)                  | 0%                 |
| Maint of Building - Arts                    | 64000-12-ART-0000 | 909                 | 909                       | 8,750                       | 0                  | (8,750)                  | 0%                 |
| Maintenance of Grounds                      | 64000-12-OTH-0000 | 165,249             | 165,249                   | 105,460                     | 0                  | (105,460)                | 0%                 |
| Maintenance of Building                     | 64000-12-000-0000 | 21,769              | 21,769                    | 43,771                      | 0                  | (43,771)                 | 0%                 |
| Maintenance of Restroom                     | 64000-12-RES-0000 | 23,488              | 23,488                    | 23,051                      | 0                  | (23,051)                 | 0%                 |
| Maintenance of Horse Arena                  | 64000-12-HSA-0000 | 6,766               | 6,766                     | 3,924                       | 0                  | (3,924)                  | 0%                 |
| Maint of Building - Rodger House            | 64000-12-ROD-0000 | 0                   | 0                         | 0                           | 0                  | 0                        | 0%                 |
| Maint of Building - Amphitheater            | 64000-12-AMP-0000 | 321                 | 321                       | 0                           | 0                  | 0                        | 0%                 |
| Maint of Building - Cow Barn                | 64000-12-COW-0000 | 0                   | 0                         | 0                           | 0                  | 0                        | 0%                 |
| Maint of Building - Grange Hall             | 64000-12-GRA-0000 | 0                   | 0                         | 0                           | 0                  | 0                        | 0%                 |
| Maint of Building - Heritage Hall           | 64000-12-HER-0000 | 0                   | 0                         | 0                           | 0                  | 0                        | 0%                 |
| Maint of Building - Poultry Barn            | 64000-12-POU-0000 | 0                   | 0                         | 0                           | 0                  | 0                        | 0%                 |
| Maintenance of Equipment                    | 64010-12-000-0000 | 57,364              | 57,364                    | 59,005                      | 0                  | (59,005)                 | 0%                 |
| Special Repairs & Maintenance               | 64020-12-000-0000 | 0                   | 0                         | 0                           | 0                  | 0                        | 0%                 |
| Maint of Building - Water System Operation  | 64030-12-000-0000 | 32,321              | 32,321                    | 33,636                      | 0                  | (33,636)                 | 0%                 |
| Maint of Building - Storm Water             | 64040-12-000-0000 | 8,401               | 8,401                     | 2,580                       | 0                  | (2,580)                  | 0%                 |
| Other Misc Expense                          | 65000-12-000-0000 | 38,625              | 38,625                    | 23,704                      | 0                  | (23,704)                 | 0%                 |
| Professional Service Maintenance            | 69000-12-000-0000 | 11,000              | 11,000                    | 12,750                      | 0                  | (12,750)                 | 0%                 |
| Rental - Maintenance Equipment              | 72000-12-000-0000 | 3,193               | 3,193                     | 10,751                      | 0                  | (10,751)                 | 0%                 |
| Rental - Other Equipment                    | 72010-12-000-0000 | 0                   | 0                         | 0                           | 0                  | 0                        | 0%                 |
| Security Alarm Service - MN                 | 73000-12-000-0000 | 2,736               | 2,736                     | 2,997                       | 0                  | (2,997)                  | 0%                 |
| Maint of Building - Poultry Barn            | 73000-12-POU-0000 | 0                   | 0                         | 0                           | 0                  | 0                        | 0%                 |
| Travel/Training Expense                     | 77000-12-000-0000 | 0                   | 0                         | 0                           | 0                  | 0                        | 0%                 |
| Trash Removal / Clean-Up                    | 78000-12-000-0000 | 26,824              | 26,824                    | 25,140                      | 0                  | (25,140)                 | 0%                 |
| <b>TOTAL MAINTENANCE EXPENSE</b>            |                   | <b>907,834</b>      | <b>907,834</b>            | <b>965,250</b>              | <b>850,000</b>     | <b>(115,250)</b>         | <b>114%</b>        |

**Santa Cruz County Fair, 14th DAA**

**Detail of Expenditures**

| <b>Account Description</b>                    | <b>Acct. No.</b>  | <b>Actuals<br/>2018</b> | <b>Prior YTD<br/>12/31/18</b> | <b>Current YTD<br/>12/31/19</b> | <b>Budget<br/>2019</b> | <b>Balance of<br/>Budget</b> | <b>% Used<br/>2019</b> |
|---|-------------------|-------------------------|-------------------------------|---------------------------------|------------------------|------------------------------|------------------------|
| <b>PUBLICITY EXPENSE</b>                      |                   |                         |                               |                                 |                        |                              |                        |
| Advertising                                   | 52000-13-000-1000 | 126,135                 | 126,135                       | 122,828                         | 125,000                | 2,172                        | 98%                    |
| Professional Services                         | 69000-13-000-1000 | 0                       | 0                             | 1,550                           | 0                      | (1,550)                      | 0%                     |
| Promotional Expense                           | 71000-13-000-1000 | 108                     | 108                           | 871                             | 0                      | (871)                        | 0%                     |
| Public Relations                              | 71010-13-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Supplies & Expenses                           | 74000-13-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| <b>TOTAL PUBLICITY EXPENSE</b>                |                   | <b>126,243</b>          | <b>126,243</b>                | <b>125,249</b>                  | <b>125,000</b>         | <b>(249)</b>                 | <b>100%</b>            |
| <b>ATTENDANCE OPERATIONS</b>                  |                   |                         |                               |                                 |                        |                              |                        |
| Salaries & Wages - Temp                       | 50100-70-000-1000 | 12,993                  | 12,993                        | 32,071                          | 110,000                | 77,929                       | 29%                    |
| Employee Benefits                             | 51000-70-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Payroll Taxes                                 | 51100-70-000-1000 | 188                     | 188                           | 465                             | 0                      | (465)                        | 0%                     |
| Worker's Comp                                 | 51200-70-000-1000 | 994                     | 994                           | 2,162                           | 0                      | (2,162)                      | 0%                     |
| Other Misc Expense                            | 65000-70-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Professional Services                         | 69000-70-000-1000 | 28,865                  | 28,865                        | 27,208                          | 0                      | (27,208)                     | 0%                     |
| Fairtime Security                             | 73000-70-000-1000 | 53,718                  | 53,718                        | 67,213                          | 0                      | (67,213)                     | 0%                     |
| Fairtime Sheriff                              | 73010-70-000-1000 | (77)                    | (77)                          | 5,334                           | 0                      | (5,334)                      | 0%                     |
| Supplies & Expense                            | 74000-70-000-1000 | 7,784                   | 7,784                         | 6,667                           | 0                      | (6,667)                      | 0%                     |
| <b>TOTAL ATTENDANCE OPERATIONS</b>            |                   | <b>104,465</b>          | <b>104,465</b>                | <b>141,120</b>                  | <b>110,000</b>         | <b>(31,120)</b>              | <b>128%</b>            |
| <b>MISCELLANEOUS FAIR EXPENSE</b>             |                   |                         |                               |                                 |                        |                              |                        |
| Salaries & Wages - Temp - MN                  | 50100-12-000-1000 | 7,050                   | 7,050                         | 5,815                           | 0                      | (5,815)                      | 0%                     |
| Employee Benefits - MN                        | 51000-12-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Payroll Taxes - MN                            | 51100-12-000-1000 | 129                     | 129                           | 84                              | 0                      | (84)                         | 0%                     |
| Worker's Comp - MN                            | 51200-12-000-1000 | 680                     | 680                           | 392                             | 0                      | (392)                        | 0%                     |
| Salaries & Wages - Temp - Parking             | 50100-40-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Employee Benefits - Parking                   | 51000-40-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Payroll Taxes - Parking                       | 51100-40-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Worker's Comp - Parking                       | 51200-40-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Other Misc Expense                            | 65000-40-000-1000 | 29,161                  | 29,161                        | 33,818                          | 0                      | (33,818)                     | 0%                     |
| Other Misc Expense-Gala                       | 65000-40-000-1050 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Professional Services                         | 69000-40-000-1000 | 0                       | 0                             | 0                               | 45,000                 | 45,000                       | 0%                     |
| Supplies & Expense - Parking                  | 74000-40-000-1000 | 2,667                   | 2,667                         | 7,678                           | 0                      | (7,678)                      | 0%                     |
| Exhibit Guide                                 | 74010-40-000-1000 | 5,698                   | 5,698                         | 5,593                           | 0                      | (5,593)                      | 0%                     |
| Trash Removal                                 | 78000-40-000-1000 | 8,310                   | 8,310                         | 9,942                           | 0                      | (9,942)                      | 0%                     |
| Supplies & Expense - JFB                      | 74000-35-000-1000 | 900                     | 900                           | 900                             | 0                      | (900)                        | 0%                     |
| Prior Year Expense - JFB                      | 80000-35-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| <b>TOTAL MISCELLANEOUS FAIR</b>               |                   | <b>54,594</b>           | <b>54,594</b>                 | <b>64,222</b>                   | <b>45,000</b>          | <b>(19,222)</b>              | <b>143%</b>            |
| <b>PREMIUM EXPENSE (Excluding Horse Show)</b> |                   |                         |                               |                                 |                        |                              |                        |
| Cash Awards                                   | 66000-80-000-1000 | 14,733                  | 14,733                        | 15,034                          | 17,500                 | 2,466                        | 86%                    |
| Trophies/Ribbons/Medals                       | 66010-80-000-1000 | 1,326                   | 1,326                         | 15,921                          | 0                      | (15,921)                     | 0%                     |
| <b>TOTAL PREMIUM EXPENSE</b>                  |                   | <b>16,059</b>           | <b>16,059</b>                 | <b>30,955</b>                   | <b>17,500</b>          | <b>(13,455)</b>              | <b>177%</b>            |
| <b>HORSE SHOW EXPENSE (Fairtime)</b>          |                   |                         |                               |                                 |                        |                              |                        |
| Other Misc Expense                            | 65000-40-000-1100 | 1,029                   | 1,029                         | 1,079                           | 7,500                  | 6,421                        | 14%                    |
| Cash Awards                                   | 66000-40-000-1100 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Trophies, Medals, Ribbons                     | 66010-40-000-1100 | 7,203                   | 7,203                         | 0                               | 0                      | 0                            | 0%                     |
| Professional Services - Judges                | 69000-40-000-1100 | 0                       | 0                             | 1,296                           | 0                      | (1,296)                      | 0%                     |
| Professional Services                         | 69010-40-000-1100 | 680                     | 680                           | 476                             | 0                      | (476)                        | 0%                     |
| Supplies & Expense                            | 74000-40-000-1100 | 1,522                   | 1,522                         | 1,010                           | 0                      | (1,010)                      | 0%                     |
| Cattle Fees                                   | 74010-40-000-1100 | 0                       | 0                             | 800                             | 0                      | (800)                        | 0%                     |
| <b>TOTAL HORSE SHOW EXPENSE</b>               |                   | <b>10,434</b>           | <b>10,434</b>                 | <b>4,661</b>                    | <b>7,500</b>           | <b>2,839</b>                 | <b>62%</b>             |

**Santa Cruz County Fair, 14th DAA**

**Detail of Expenditures**

| <b>Account Description</b>   | <b>Acct. No.</b>  | <b>Actuals<br/>2018</b> | <b>Prior YTD<br/>12/31/18</b> | <b>Current YTD<br/>12/31/19</b> | <b>Budget<br/>2019</b> | <b>Balance of<br/>Budget</b> | <b>% Used<br/>2019</b> |
|--|-------------------|-------------------------|-------------------------------|---------------------------------|------------------------|------------------------------|------------------------|
| <b>EXHIBIT EXPENSE</b>   |                   |                         |                               |                                 |                        |                              |                        |
| Salaries & Wages - Perm  | 50000-80-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Salaries & Wages - Temp  | 50100-80-000-1000 | 1,886                   | 1,886                         | 1,350                           | 0                      | (1,350)                      | 0%                     |
| Compensated Leave  | 50300-80-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Employee Benefits  | 51000-80-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Payroll Taxes  | 51100-80-000-1000 | 27                      | 27                            | 20                              | 0                      | (20)                         | 0%                     |
| Worker's Comp  | 51200-80-000-1000 | 144                     | 144                           | 91                              | 0                      | (91)                         | 0%                     |
| Decorations  | 55000-80-000-1000 | 0                       | 0                             | 601                             | 0                      | (601)                        | 0%                     |
| Other Misc Expense   | 65000-80-000-1000 | 1,072                   | 1,072                         | 4,314                           | 0                      | (4,314)                      | 0%                     |
| Professional Svcs - Judges   | 69010-80-000-1000 | 9,760                   | 9,760                         | 9,094                           | 0                      | (9,094)                      | 0%                     |
| Professional Svcs - Dept Contracts                                 | 69020-80-000-1000 | 17,338                  | 17,338                        | 14,625                          | 85,000                 | 70,375                       | 17%                    |
| Rental - Tent & Booth  | 72020-80-000-1000 | 24,798                  | 24,798                        | 35,600                          | 0                      | (35,600)                     | 0%                     |
| Supplies & Expense   | EXSUP             | 20,956                  | 20,956                        | 19,579                          | 0                      | (19,579)                     | 0%                     |
| Carcass Contest  | 74010-80-000-1000 | 2,403                   | 2,403                         | 3,008                           | 0                      | (3,008)                      | 0%                     |
| <b>TOTAL EXHIBIT EXPENSE</b>                                       |                   | <b>78,385</b>           | <b>78,385</b>                 | <b>88,281</b>                   | <b>85,000</b>          | <b>(3,281)</b>               | <b>104%</b>            |
| <b>ENTERTAINMENT EXPENSE</b>                                       |                   |                         |                               |                                 |                        |                              |                        |
| Salaries & Wages - Temp  | 50100-75-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Compensated Leave  | 50300-75-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Employee Benefits  | 51000-75-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Payroll Taxes  | 51100-75-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Worker's Comp  | 51200-75-000-1000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Grounds Entertainment  | 58000-75-000-1000 | 100,960                 | 100,960                       | 121,150                         | 180,000                | 58,850                       | 67%                    |
| Amphitheater Entertainment   | 58010-75-000-1000 | 2,400                   | 2,400                         | 6,500                           | 0                      | (6,500)                      | 0%                     |
| Sounds, Light, Radios  | 58020-75-000-1000 | 16,550                  | 16,550                        | 17,150                          | 0                      | (17,150)                     | 0%                     |
| Professional Service   | 69000-75-000-1000 | 11,000                  | 11,000                        | 12,000                          | 0                      | (12,000)                     | 0%                     |
| Supplies & Expense   | 74000-75-000-1000 | 14,073                  | 14,073                        | 16,153                          | 0                      | (16,153)                     | 0%                     |
| <b>TOTAL ENTERTAINMENT EXPENSE</b>                                 |                   | <b>144,983</b>          | <b>144,983</b>                | <b>172,953</b>                  | <b>180,000</b>         | <b>7,047</b>                 | <b>96%</b>             |
| <b>INTERIM EXPENSE</b>   |                   |                         |                               |                                 |                        |                              |                        |
| Misc Interim Expense   | 65000-40-000-3000 | 95                      | 95                            | 0                               | 0                      | 0                            | 0%                     |
| Interim Security   | 73000-40-000-3000 | 34,511                  | 34,511                        | 45,953                          | 50,000                 | 4,047                        | 92%                    |
| Interim Sheriff  | 73010-40-000-3000 | 2,974                   | 2,974                         | 6,384                           | 0                      | (6,384)                      | 0%                     |
| Supplies & Expense - Horse Show - Interim                          | 74000-40-000-4000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| Supplies & Expense - Farmer's Market                               | 74000-00-000-3001 | 380                     | 380                           | 2,920                           | 0                      | (2,920)                      | 0%                     |
| <b>TOTAL INTERIM EXPENSE</b>                                       |                   | <b>37,959</b>           | <b>37,959</b>                 | <b>55,257</b>                   | <b>50,000</b>          | <b>(5,257)</b>               | <b>111%</b>            |
| <b>EQUIPMENT EXPENSE (LIST)</b>                                    |                   |                         |                               |                                 |                        |                              |                        |
| Non Capitalizeds(cost less than \$5000 and life less than one year |                   |                         |                               |                                 |                        |                              |                        |
| Equipment Expense  | 87500-00-000-0000 | 22,094                  | 22,094                        | 7,988                           | 25,000                 | 17,013                       | 32%                    |
| <b>TOTAL EQUIPMENT EXPENSE</b>                                     |                   | <b>22,094</b>           | <b>22,094</b>                 | <b>7,988</b>                    | <b>25,000</b>          | <b>17,013</b>                | <b>32%</b>             |
| <b>PRIOR YEAR OPERATING EXPENSE</b>                                |                   |                         |                               |                                 |                        |                              |                        |
| Prior Year Expense Adjustment                                      | 80000-00-000-0000 | 20,240                  | 20,240                        | 2,682                           | 0                      | (2,682)                      | 0%                     |
| Prior Year Bad Debt  | 80020-00-000-0000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| <b>TOTAL PRIOR YEAR OPERATING EXPENSE</b>                          |                   | <b>20,240</b>           | <b>20,240</b>                 | <b>2,682</b>                    | <b>0</b>               | <b>(2,682)</b>               | <b>0%</b>              |
| <b>CASH SHORTAGES &amp; OVERAGES</b>                               |                   |                         |                               |                                 |                        |                              |                        |
| CASH Shortages & Overages  | 85100-00-000-0000 | (484)                   | (484)                         | 25                              | 0                      | (25)                         | 0%                     |
| <b>TOTAL CASH SHORTAGES &amp; OVERAGES</b>                         |                   | <b>(484)</b>            | <b>(484)</b>                  | <b>25</b>                       | <b>0</b>               | <b>(25)</b>                  | <b>0%</b>              |
| <b>PENSION EXPENSE</b>   |                   |                         |                               |                                 |                        |                              |                        |
| Pension Expense  | 96000-00-000-0000 | 206,029                 | 206,029                       | 23,286                          | 0                      | (23,286)                     | 0%                     |
| <b>TOTAL PENSION EXPENSE</b>                                       |                   | <b>206,029</b>          | <b>206,029</b>                | <b>23,286</b>                   | <b>0</b>               | <b>(23,286)</b>              | <b>0%</b>              |
| <b>DEPRECIATION EXPENSE</b>  |                   |                         |                               |                                 |                        |                              |                        |
| Depreciation Expense   | 90000-00-000-0000 | 139,654                 | 139,654                       | 136,785                         | 0                      | (136,785)                    | 0%                     |
| Prior Year Depreciation Expense Adjustment                         | 80010-00-000-0000 | 0                       | 0                             | 0                               | 0                      | 0                            | 0%                     |
| <b>TOTAL DEPRECIATION EXPENSE</b>                                  |                   | <b>139,654</b>          | <b>139,654</b>                | <b>136,785</b>                  | <b>0</b>               | <b>(136,785)</b>             | <b>0%</b>              |

**Santa Cruz County Fair, 14th DAA**

**Santa Cruz County Fair  
Capital Improvement Projects**

| <b>Account Description</b>                  | <b>Acct. No.</b>  | <b>Actuals<br/>2018</b> | <b>Prior YTD<br/>12/31/18</b> | <b>Current YTD<br/>12/31/19</b> |
|---|-------------------|-------------------------|-------------------------------|---------------------------------|
| <b>REVENUES:</b>                            |                   |                         |                               |                                 |
| Outsiding Funding for Capital Assets        | 31700-00-000-0000 | 414,380                 | 414,380                       | 0                               |
| Outside Funding - Livestock Barn Light Impr | 31700-00-000-9010 | 0                       | 0                             | 0                               |
| <b>TOTAL REVENUES</b>                       |                   | <b>414,380</b>          | <b>414,380</b>                | <b>0</b>                        |
| <b>EXPENSES:</b>                            |                   |                         |                               |                                 |
| Construction In Progress                    | 19000-00-000-0000 | 0                       | 0                             | 0                               |
| CIP - Livestock Barn Light Improvements     | 19000-00-000-9010 | 0                       | 0                             | 0                               |
| CIP - Rv Park Expansion                     | 19000-00-000-9011 | 29,092                  | 29,092                        | 29,092                          |
| CIP - Heritage Hall Expansion               | 19000-00-000-9012 | 6,730                   | 6,730                         | 6,730                           |
| CIP - Fair Master Planning                  | 19000-00-000-9013 | 0                       | 0                             | 6,155                           |
| Land  | 19100-00-000-0000 | 0                       | 0                             | 0                               |
| Buildings and Improvements                  | 19200-00-000-0000 | 417,630                 | 417,630                       | 0                               |
| Equipment                                   | 19300-00-000-0000 | 0                       | 0                             | 0                               |
| <b>TOTAL EXPENDITURES</b>                   |                   | <b>453,451</b>          | <b>453,451</b>                | <b>41,977</b>                   |
| <b>NET DIFFERENCES</b>                      |                   | <b>(39,072)</b>         | <b>(39,072)</b>               | <b>(41,977)</b>                 |

**Santa Cruz County Fair, 14th DAA**

| <b>Account Description</b>             | <b>Actual<br/>Jan-19</b> | <b>Actual<br/>Feb-19</b> | <b>Actual<br/>Mar-19</b> | <b>Actual<br/>Apr-19</b> | <b>Actual<br/>May-19</b> | <b>Actual<br/>Jun-19</b> | <b>Actual<br/>Jul-19</b> | <b>Actual<br/>Aug-19</b> | <b>Actual<br/>Sep-19</b> | <b>Actual<br/>Oct-19</b> | <b>Actual<br/>Nov-19</b> | <b>Actual<br/>Dec-19</b> | <b>TOTAL<br/>2,019</b> |
|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| <b>BEGINNING RESERVE</b>               | <b>239,919</b>           | <b>160,849</b>           | <b>109,536</b>           | <b>29,694</b>            | <b>73,029</b>            | <b>47,794</b>            | <b>48,481</b>            | <b>46,412</b>            | <b>110,132</b>           | <b>438,769</b>           | <b>311,817</b>           | <b>238,782</b>           | <b>239,919</b>         |
| State Allocations - F&E                | 0                        | 0                        | 0                        | 38,190                   | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 38,190                 |
| Training Allocation & Oth Fiscal Admin | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                      |
| Other Funds used for Operations        | 0                        | 0                        | 0                        | 1,591                    | 3,373                    | 630                      | 1,607                    | 3,447                    | 670                      | 409                      | 0                        | 1,260                    | 12,988                 |
| <b>OPERATING REVENUES:</b>             |                          |                          |                          |                          |                          |                          |                          |                          |                          |                          |                          |                          |                        |
| Admission Revenue                      | 0                        | 0                        | 0                        | 0                        | 0                        | 475                      | 1,715                    | 18,533                   | 543,358                  | 2,748                    | 0                        | 0                        | 566,829                |
| Commercial Space Revenue               | 0                        | 0                        | 0                        | 4,800                    | 2,125                    | 925                      | 4,400                    | 1,250                    | 24,825                   | 625                      | 0                        | 0                        | 38,950                 |
| Concession Revenue                     | 0                        | 0                        | 0                        | 0                        | 1,675                    | 4,000                    | 19,000                   | 26,175                   | 227,735                  | 0                        | 1,655                    | 0                        | 280,240                |
| Exhibit Revenue                        | 0                        | 0                        | 0                        | 0                        | 0                        | 168                      | 290                      | 3,581                    | 270                      | 0                        | 0                        | 0                        | 4,309                  |
| Horse Show Revenue                     | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 280                      | 7,820                    | 387                      | 0                        | 0                        | 8,487                  |
| Miscellaneous Fair Revenue             | 0                        | 0                        | 0                        | 1,865                    | 2,900                    | 2,140                    | 32,905                   | 34,021                   | 204,102                  | (4,350)                  | 0                        | 1,000                    | 274,583                |
| Interim Revenue                        | 45,210                   | 48,538                   | 41,808                   | 72,216                   | 95,611                   | 137,872                  | 110,667                  | 122,757                  | 67,558                   | 110,177                  | 70,345                   | 47,070                   | 969,829                |
| Prior Year Revenue                     | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | (300)                    | 0                        | (515)                    | 0                        | 2,112                    | 1,297                  |
| Other Operating Revenue                | 104                      | 0                        | 0                        | 42                       | 25                       | 0                        | 0                        | 152                      | 1,050                    | 25                       | 216                      | 0                        | 1,614                  |
| <b>TOTAL OPERATING REVENUES</b>        | <b>45,314</b>            | <b>48,538</b>            | <b>41,808</b>            | <b>78,923</b>            | <b>102,336</b>           | <b>145,580</b>           | <b>168,977</b>           | <b>206,450</b>           | <b>1,076,718</b>         | <b>109,097</b>           | <b>72,216</b>            | <b>50,183</b>            | <b>2,146,139</b>       |
| <b>TOTAL AVAILABLE FUNDS</b>           | <b>285,233</b>           | <b>209,387</b>           | <b>151,344</b>           | <b>148,398</b>           | <b>178,738</b>           | <b>194,004</b>           | <b>219,065</b>           | <b>256,308</b>           | <b>1,187,520</b>         | <b>548,275</b>           | <b>384,033</b>           | <b>290,225</b>           | <b>2,437,235</b>       |
| <b>OPERATING EXPENDITURES:</b>         |                          |                          |                          |                          |                          |                          |                          |                          |                          |                          |                          |                          |                        |
| Administration Expense                 | 48,140                   | 39,163                   | 41,166                   | 39,196                   | 49,985                   | 46,823                   | 48,272                   | 55,427                   | 89,062                   | 62,562                   | 39,190                   | 45,594                   | 604,581                |
| Maintenance Expense                    | 63,249                   | 58,009                   | 70,863                   | 32,628                   | 64,504                   | 74,468                   | 107,117                  | 77,283                   | 182,720                  | 114,283                  | 62,457                   | 57,670                   | 965,250                |
| Publicity Expense                      | 0                        | 0                        | 0                        | 1,550                    | 0                        | 871                      | 0                        | 813                      | 78,782                   | 33,978                   | 4,816                    | 4,439                    | 125,249                |
| Attendance Expense                     | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 4,682                    | 2,323                    | 94,776                   | 0                        | 39,101                   | 238                      | 141,120                |
| Miscellaneous Fair Expense             | 0                        | 0                        | 100                      | (100)                    | 3,742                    | 6,493                    | 266                      | 634                      | 43,672                   | 9,347                    | 25                       | 43                       | 64,222                 |
| Premium Expense                        | 8,078                    | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 1,248                    | 13,790                   | 1,244                    | 0                        | 6,595                    | 30,955                 |
| Exhibit Expense                        | 0                        | 518                      | 0                        | 0                        | 2,741                    | 10,549                   | 5,914                    | 1,653                    | 68,114                   | (497)                    | (931)                    | 220                      | 88,281                 |
| Horse Show                             | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 3,861                    | 800                      | 0                        | 0                        | 4,661                  |
| Entertainment Expense                  | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 5,000                    | 167,291                  | 662                      | 0                        | 0                        | 172,953                |
| Interim Expense                        | 4,712                    | 1,958                    | 8,584                    | 1,890                    | 9,767                    | 6,113                    | 4,237                    | 1,581                    | 6,455                    | 8,374                    | 593                      | 993                      | 55,257                 |
| Equipment Expense - Operating          | 204                      | 204                      | 214                      | 205                      | 205                      | 205                      | 205                      | 214                      | 205                      | 5,705                    | 0                        | 420                      | 7,988                  |
| Prior Year Expense                     | 0                        | 0                        | 723                      | 0                        | 0                        | 0                        | 1,960                    | 0                        | 0                        | 0                        | 0                        | 0                        | 2,682                  |
| Cash Shortage / Overage - Gates        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 0                        | 25                       | 0                        | 0                        | 0                        | 25                     |
| <b>TOTAL EXPENDITURES</b>              | <b>124,384</b>           | <b>99,852</b>            | <b>121,650</b>           | <b>75,369</b>            | <b>130,944</b>           | <b>145,523</b>           | <b>172,653</b>           | <b>146,176</b>           | <b>748,751</b>           | <b>236,458</b>           | <b>145,251</b>           | <b>116,212</b>           | <b>2,263,222</b>       |
| <b>ENDING RESERVE</b>                  | <b>160,849</b>           | <b>109,536</b>           | <b>29,694</b>            | <b>73,029</b>            | <b>47,794</b>            | <b>48,481</b>            | <b>46,412</b>            | <b>110,132</b>           | <b>438,769</b>           | <b>311,817</b>           | <b>238,782</b>           | <b>174,013</b>           | <b>174,013</b>         |



**Santa Cruz County Fair, 14th DAA**

**Statement of Operations - Junior Livestock Auction**

| <b>Account Description</b>     | <b>Acct. No.</b>         | <b>Actuals<br/>2018</b> | <b>Prior YTD<br/>12/31/18</b> | <b>Current YTD<br/>12/31/19</b> |
|--------------------------------|--------------------------|-------------------------|-------------------------------|---------------------------------|
| <b>RESOURCES, JANUARY 1:</b>   | <b>25100-30-000-2000</b> | 14,986                  | 14,986                        | 23,295                          |
| <b>AUCTION REVENUES:</b>       |                          |                         |                               |                                 |
| Commission                     | 41500-30-000-2000        | 30,567                  | 30,567                        | 32,148                          |
| Sponsorship                    | 48800-30-000-2000        | 1,310                   | 1,310                         | 289                             |
| Prior Year Revenue             | 49000-30-000-2000        | 1,558                   | 1,558                         | (347)                           |
| Other Misc Revenue             | 48700-30-000-2000        | 4,974                   | 4,974                         | 3,507                           |
| Interest Revenue               | 48710-30-000-2000        | 61                      | 61                            | 91                              |
| <b>TOTAL REVENUES</b>          |                          | <b>38,469</b>           | <b>38,469</b>                 | <b>35,689</b>                   |
| TOTAL RESOURCES AVAILABLE      |                          | 53,455                  | 53,455                        | 58,984                          |
| <b>AUCTION EXPENDITURES:</b>   |                          |                         |                               |                                 |
| Bad Debt Expense               | 53000-30-000-2000        | 6,213                   | 6,213                         | 0                               |
| Bank/CC Charges                | 54000-30-000-2000        | 4,066                   | 4,066                         | 3,751                           |
| Other Misc Expense             | 65000-30-000-2000        | (113)                   | (113)                         | 93                              |
| Payment to Sellers             | 65010-30-000-2000        | 0                       | 0                             | 0                               |
| Professional Services          | 69000-30-000-2000        | 1,463                   | 1,463                         | 1,925                           |
| Publicity                      | 71000-30-000-2000        | 0                       | 0                             | 0                               |
| Supplies & Expense             | 74000-30-000-2000        | 18,531                  | 18,531                        | 8,319                           |
| Prior Year Expense             | 80000-30-000-2000        | 0                       | 0                             | 43                              |
| <b>TOTAL EXPENDITURES</b>      |                          | <b>30,161</b>           | <b>30,161</b>                 | <b>14,132</b>                   |
| <b>RESOURCES, DECEMBER 31:</b> | <b>25100</b>             | <b>23,294</b>           | <b>23,294</b>                 | <b>44,852</b>                   |
| <b>NET EFFECT</b>              |                          | <b>8,308</b>            | <b>8,308</b>                  | <b>21,557</b>                   |